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FOR IMMEDIATE RELEASE

## **Opportunity Knocks on MSI/REMco's Product Development Door**

New-hire Jen Shepherd named Phoenix, AZ Director, Products and Solutions

**Phoenix, AZ – March 10, 2011** – MSI (Multi-Systems, Inc.) | REMco, hospitality technology solutions provider focusing on property management, sales & catering, point of sale, business intelligence and central corporate services, is pleased to announce the appointment of Jen Shepherd for the position of Director of Products and Solutions in Phoenix, Arizona.

In her new role, Jen will be directing the MSI Product Team and charged with the responsibility for the design, development, and release of all new MSI products and services. She will also be responsible for the creation and delivery of enhancements and future product releases for the existing MSI product lines.

“With over a decade-long professional record in hospitality technology, Jen adds valuable experience in working with MSI’s property management systems,” says Mark Loyd, Senior VP, Strategic Product Development. “I had the privilege of associating with Jen through past business ventures and was impressed with her leadership, integrity, and strong communication skills. She is a great overall fit to the MSI | REMco family.”

Prior to Jen’s arrival, she was Senior Manager, Professional Services at Pegasus Solutions, Inc. of Scottsdale, AZ. During her tenure at Pegasus, she managed complex migration projects and consulted on new technologies. Additionally, she administered to strategic alliances with customers while balancing successful vendor negotiations. She effectively represented both a multi-disciplined team and defined, documented, and implemented essential product upgrades.

“I am honored to be accepted into MSI | REMco,” quotes Jen. “It has been a smooth transition: At first, when I peeked in the window, so to speak, I was pleased with what I saw. Now that the doors have been opened wide, I feel right at home and confident to utilize my skills to further enhance and promote the quality solutions that MSI | REMco provides.”

Rick Munson, MSI | REMco President and CEO states, “One of our Guiding Principles affirms: ‘We continually improve and enhance our products and services.’ Using this scope of reference, I believe Jen will prove a valuable asset to our team, further strengthening Product Strategy efforts, as she expands on her vast amount of product management experience and customer service professionalism. We welcome her to the Phoenix office, and to the MSI | REMco family with open arms.”

### **Regarding Multi-Systems, Inc. (MSI)**

Serving the hospitality industry since 1990, [MSI \(Multi-Systems, Inc.\)](#) is a leading supplier of hotel technology and [property management software solutions](#). With an installed customer base of over 2,800 hotels and resorts throughout North America, MSI is one of the largest privately-

held providers of fully-integrated property management, sales, marketing and catering, point of sale, web booking, and centralized corporate services. MSI specializes in “total system solutions” for management companies and hotel chains by providing central reservation and property system integration. For more information on MSI, visit [www.msisolutions.com](http://www.msisolutions.com).

**Regarding REMco Software**

Based in Dickinson, North Dakota, REMco® Software Incorporated designs, distributes and supports property management software for the hospitality industry. REMco’s premier product, NiteVision, is currently installed in over 3,000 properties worldwide. REMco is committed to their customers by offering affordable solutions that bring peace of mind to hotel management.

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