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MSI's WinPM Solution Replaces Wytestone's Legacy Property Management Systems

MSI Empowers Wytestone Properties

Phoenix, AZ – October 14, 2009 – MSI (Multi-Systems, Inc.), a provider of hospitality technology solutions, is thrilled to announce the addition of Wytestone Properties to the MSI family. Wytestone, through rigorous selection and evaluation process, has selected and installed MSI's WinPM and Web-Booking Engine to operate all three independent Wytestone Virginia properties; the English Inn in Charlottesville, Wytestone Suites in Woodbridge and Fredericksburg.



Wytestone's primary focus, throughout the transition, was to ensure the replacement system would be intuitive both in overall functionality and user interface; supported by a sustainable company committed to customer service.

"We were diligent in our research as we sought a hospitality technology solution provider, beginning with our former vendor. We found MSI to be a strong service-oriented company positioned for long-term, sustainable growth" stated Fred Chason, President of The WyteStone Company & WJ Vakos Hospitality Company, Wytestone's management company. "MSI was able to provide us reference sites that were similar in size and scope. It was very important to us to be able to see the solution in action. After visiting the references, we were convinced MSI was the right company to build a partnership with," Chason further commented.

"Listening to our clients and understanding their business needs is what defines MSI. As a supplier to the hospitality industry, providing both hospitality technology solutions and services, we believe it is important to approach each opportunity with consultation. While the core functions of hotel operations are the same, the manner in which they are executed defines the brand. MSI takes the time to understand, learn and plan for hotelier's success" shared Tim Tiller, MSW, President MSI. "We don't presume to know how Wytestone or any other management group wants things done, nor do we require they modify their business to accommodate our solutions. MSI's team of sales and account managers take the time to ask the right questions and understand what both short and long terms goals are for our clients " Tiller further stated.

About Multi-Systems, Inc.

Serving the hospitality industry since 1990, [MSI \(Multi-Systems, Inc.\)](http://www.msolutions.com) is a leading supplier of hotel technology and [property management software solutions](http://www.msolutions.com). With an installed customer base of nearly 3,000 hotels and resorts throughout North America, MSI is one of the largest privately-held providers of fully-integrated property management, sales, marketing and catering, point of sale, web booking, and centralized corporate services. MSI specializes in "total system solutions" for management companies and hotel chains by providing central reservation and property system integration. For more information on MSI, visit www.msolutions.com.