



## [ **NOVAPLUS PROPERTY MANAGEMENT** ] *continued*

### rate and yield features

- The most critical function to look for in a **Two-Way** interface to CRS is how versatile, user-friendly, and functional the system is for building rate strategies. NovaPlus makes key changes for rate groups or rate types by season on a single screen.

easily  
increase  
revenue

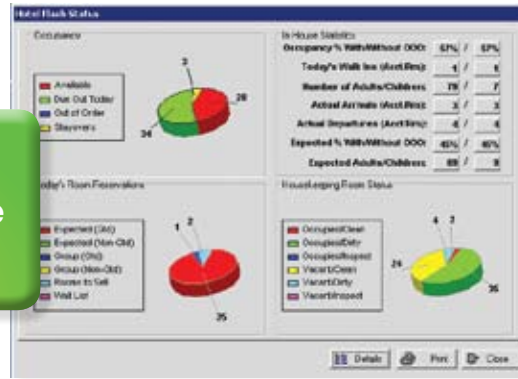
- NovaPlus is unrivaled with the use of **Rate Tiers** to define rate groupings that can be applied to multiple rate codes—making rate updates easy. Patterned rates, such as having different rates for each day of the week, are supported. The quick update is an easy way to apply the changes for an entire season.

- NovaPlus has **versatile discount rates** that can be applied using any rate as the base rate, and will update Member Web with actual amounts, so you can administrate discounts from your PMS to Member Web. You can even set up a discount as a dollar amount, instead of a percentage.

- The Rate Allocation “Quick Update” functionality is a completely interactive

versatile  
and  
functional

piece which allows the user a calendar view of current status and the ability to change the allocation restrictions and rate tiers from the same screen.



- The **Rate Allocation** screen in NovaPlus contains all the information about allocating a block for a rate, including Inventory, Rooms Allocated, Rooms Sold, Remaining Allocation, and Available Rooms.
- Use the Rate Allocation to monitor a rate code, this screen not only allows you to see where you stand, but lets you make the change.
- Use the “click for legend” feature to easily access a map of the information on the Rate Allocation screen. You won't have to hunt for ways to increase your revenue: the system will make these decisions easy to implement!
- The room type and availability grids on the ‘Edit Rates’ screen now let you toggle between NovaPlus codes and CRS codes, so you won't have to lookup the equivalent CRS code in MemberWeb.
- Set local restrictions using Property Status Management, restrictions can be persisted to CRS or managed separately to maximize local and global yield strategies.

Interfaces to Call Accounting, PBX Systems, Voice Mail, Electronic Key Lock, Movie and In Room Entertainment, Point of Sales, Credit Card Processing via SDC, and Best Western Two-Way interface

### gold crown club features

- Gold Crown Club card swipe automatically enters accurate guest information.
- Guest Lookup messages populate reservation information directly from Best Western.
- Instant Enrollment lets your guest become a member of Gold Crown immediately and prints a temporary card—on the spot!

MSI PRODUCTS 2008

**WinPM**  
Property Management

**WinSAM**  
Sales & Catering

**SalesDriver**  
Contact Management

**EnterprisePM**  
ASP Property Management

**NovaPLUS**  
PROPERTY MANAGEMENT

**Place Point**  
Restaurant Point of Sale

**The Helm**  
Business Intelligence

**Web Booking ENGINE**  
Internet Reservation Booking

**DOSPM**  
MSI's legacy product, find out how easy your migration to WinPM or Enterprise PM can be.

“We are extremely pleased with the Two-Way and Nova PMS and the service and support they [MSI] provide.”

**Bob Smith**  
President  
Nine Platt Hospitality Group  
August 2007

“This is truly a system built for Best Western Properties.”

**Yvonne Peach**  
GM, Best Western Coronado  
Yuma, AZ  
April 2007